



BLUE STAR
Campus Recruitment - 2020 Passing Out Batch
ONLY FOR UNPLACED STUDENTS

Company	BLUE STAR
Website	www.bluestarindia.com
Batch	2020 Passing Out Batch
Joining Date	Will be confirmed later
Date of Campus	Will be confirmed later
Job Title	Sales, Engineering, Procurement
Eligible Degrees	B..Tech,
Eligible Branches	B.Tech Electrical, Mechanical
Eligibility Criteria	60% in 10 th ,12 th and B.Tech (No Backlogs)
Location	Pan India
Compensation (CTC)	INR 5.49 LPA.
Roles & Responsibilities	<u>1. For Sales</u> 1. To plan, co-ordinate & execute the installation of products with other partners. 2. Carry out Installation audits to comply to the Safety and Quality Standards. 3. To ensure approval of drawings by customer/consultants. 4. To achieve Budget Adherence, Meeting Delivery Time lines and monitor releasing of work orders. <u>2. For Projects:</u> 1. To ensure the project requirements are met as per the plan. 2. Verification of design with all required schemes. 3. Regular interaction with stakeholders for implementation of technical requirements. 4. Application of value engineering for project completion at optimum cost. 5. Identify design lacuna and suggest corrections. <u>3. For Service:</u> 1. Developing effective after sales service experience by delivering world class customer service. 2. Monitoring and resolution of complaints in coordination with service partners.

	3. Resolution of complaints with the help of escalation matrix as and when required. 4. To monitor and achieve the defined SLA's. 5. To generate revenue by spare parts sales and promoting AMC's.
Other Desired Skills / Competencies	• Good Communication and learning skills. • Self-confidence, polite and pro Active. • Good Understanding of Microsoft Office -Word, PowerPoint and Excel). • Should have mix of technical skills & sales flair. • Experience in related fields/Industry will be preferred.
Recruitment Process	PPT, ONLINE TEST GD AND PI
How to Apply?	All interested students should apply latest by Sunday Dt. 5th Jan 2020 by 11 pm. CLICK HERE

My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group
Dean – Industry & Academia Alliance
Advisor – Amity Education Group